



Presents

2007 BUSINESS EDGE WORKSHOP SERIES

Essential Business Tools for Building Your Competitive Edge

Presenters: Brandon Shamim, Beacon Management Group (BMG) and Jo Javier, Carter & Smith (C&S)

5/2/07 Keys to Accelerated Sales (C&S)
6/20/07 Successful Negotiations (C&S)
7/18/07 Keys to Preparing a Winning Proposal (C&S)
8/15/07 Branding Excellence for World-Class Business (BMG)
9/12/07 Dynamic Leadership for Growing Business (BMG)

Above classes will take place at:

Southern California Edison
2244 Walnut Grove Avenue, Rosemead 91770
Class starts at 5:30 pm & concludes at 9:30 pm & meals provided

6/13/07 Keys to Accelerated Sales (C&S)
6/27/07 Successful Negotiations (C&S)
7/11/07 Keys to Preparing a Winning Proposal (C&S)
7/25/07 Branding Excellence for World-Class Business (BMG)
8/22/07 Dynamic Leadership for Growing Business (BMG)

Above classes will take place at:

Coastline Community College, Le-Jao Center
14120 All American Way, (formerly Monroe St.) Westminster, CA 92683
Class starts at 5:30 pm & concludes at 9:30 pm & meals provided

A high-impact workshop series designed to empower you with knowledge and strategic tools to stay competitive and on course to achieve business success!

To register, call Sally Virgen at 626-302-8883 or via email at sally.virgen@sce.com